



## SYSTEM COMPONENT PRICING UPDATE

Dear Customer:

Reliable was recently informed of price increases from the following vendors:

Manufacturer	<u>Products</u>	Average % Increase	Effective Date
Anvil	Domestic Cast Iron and Malleable Iron and Flanges	5%-6%	9-2-2019
C-Aire	Air Compressor	12%-20%	9-2-2019

Because of this, Reliable will be adjusting these list prices for all our customers on September 2, 2019. As always, we regret the fact that we must raise our prices, but we do so only as a result of the increases that we receive from our manufacturing partners. A special note on the C-Aire increase to clarify that the increase is a result of tariffs from China on parts used to manufacture the C-Aire air compressors.

Please take the time to review your requirements for the products listed above and place an order with us prior to August 26, 2019 for shipment no later than August 30, 2019. We will not be able to hold pricing or ship product at the old price after August 30, 2019.

Our amended pricing will be posted on the Reliable website at <a href="www.reliablesprinkler.com">www.reliablesprinkler.com</a>. Please download it from our site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Component product line.

Sincerely,

Rex Schwendiman

Vice President, System Components

