



SYSTEM COMPONENT PRICING UPDATE

Dear Customer:

Two additional product increases were just announced because of the new tariffs. These products will be added to our November 4, 2019 increase.

Brand	Products	Average % Increase	Effective Date
FPPI	Hex Nuts and Rod Couplings	15%-16%	November 4, 2019
FPPI	Storz Connections	11%-12%	November 4, 2019

As these new tariffs go into effect on October 1, 2019, Reliable will be adjusting our list price effective November 4, 2019. As always, we regret the fact that we must raise our prices, but we do so only as a result of the increases that we receive from our manufacturing partners and suppliers.

Please take the time to review your requirements for the products listed above and place an order with us prior to October 28, 2019 for shipment no later than November 1, 2019. We will not be able to hold pricing or ship product at the old price after November 1, 2019.

Our amended pricing will be posted on the Reliable website at <u>www.reliablesprinkler.com</u>. Please download it from our site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Component product line.

Sincerely

Rex Schwendiman Vice President, System Components



Reliable Automatic Sprinkler Co., Inc. Manufacturer and Global Distributor of Fire Protection Products