



SYSTEM COMPONENT PRICING UPDATE

Dear Customer:

As a result of the most recent announcement from the US Commerce Department on Friday May 10, 2019, of an additional 15% tariff on qualified products coming out of China, we have received the following increases from our vendor partners:

<u>Manufacturer</u>	<u>Products</u>	<u>Average % Increase</u>	<u>Effective Date</u>
Reliable	Iron body OS&Y Valves, Flanged Check Valves, PIV's and Posts	15%	06-03-2019
FPPI	Brass Valves, Butterfly Valves, Hose Valves, FDC Equipment, Thread Sealants	15%	06-03-2019
Brecco	Brass Valves, Hose Valves, FDC Equipment	15%	06-03-2019

Because of this, Reliable will be adjusting these list prices for all our customers on June 3, 2019. As always, we regret the fact that we must raise our prices, but we do so only as a result of the increases that we receive from our manufacturing partners. Unfortunately, the timing and the implementation of these increases are out of our control as well as the control of our vendor partners and I anticipate that there will be other manufacturers announcing soon based on this increase tariff. We will do our best to keep you informed as these announcements are made. Our goal at Reliable has been and continues to be to provide our customers with quality products at competitive prices.

Please take the time to review your requirements for the products listed above and place an order with us prior to May 27, 2019 for shipment no later than May 31, 2019. We will not be able to hold pricing or ship product at the old price after May 31, 2019. Reliable reserves the right to limit order quantities based on historical purchase patterns and will not be accepting backorders. All orders received after May 31, 2019 will be subject to the new pricing.

Our amended pricing will be posted on the Reliable website at www.reliablesprinkler.com. Please download it from our site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Component product line.

Sincerely,

Rex Schwendiman
Vice President, System Components



Reliable Automatic Sprinkler Co., Inc.
Manufacturer and Global Distributor of Fire Protection Products