



SYSTEM COMPONENT PRICING UPDATE

Dear Customer:

As a result of the most recent announcement from the US Commerce Depart on Friday, May 10, 2019, of an additional 15% tariff on qualified products coming out of China, we have received the following increases from our vendor partners:

<u>Manufacturer</u>	<u>Products</u>	<u>Average % Increase</u>	<u>Effective Date</u>
Anvil	SPF Cast and Ductile Iron Fittings	15%	June 3, 2019
Anvil	SPF Malleable Fittings	15%	June 3, 2019
Anvil	SPF Grooved Fire Product	15%	June 3, 2019
Anvil	SPF Welded Steel Nipples	15%	June 3, 2019
Anvil	SPF Forged Steel Fittings	15%	June 3, 2019
Milwaukee	Butterball Valves	4%	June 3, 2019
Nibco	All Fire Protection Valves	5%	June 3, 2019
Spears	Blue 75	5%	June 3, 2019

Because of this, Reliable will be adjusting these list prices for all our customers on June 3, 2019. As always, we regret the fact that we must raise our prices, but we do so only as a result of the increases that we receive from our manufacturing partners. The timing of these increases are out of our control and require immediate implementation according to the government actions that have been taken. This increase does not replace any other previously announced increases but is in addition to those increases.

Please take the time to review your requirements for the products listed above and place an order with us prior to May 27, 2019, for shipment no later than May 31, 2019. We will not be able to hold pricing or ship product at the old price after May 31, 2019. Reliable reserves the right to limit order quantities based on historical patterns and will not be accepting backorders. All orders received after May 31, 2019, will be subject to the new pricing.

Our amended pricing will be posted on the Reliable website at www.reliablesprinkler.com. Please download it from our site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Component product line.

Sincerely,

Rex Schwendiman
Vice President, System Components



Reliable Automatic Sprinkler Co., Inc.
Manufacturer and Global Distributor of Fire Protection Products