



SYSTEM COMPONENT PRICING UPDATE

Dear Customer:

Reliable was recently informed of price increases from the following vendors:

<u>Manufacturer</u>	<u>Products</u>	<u>Average % Increase</u>	<u>Effective Date</u>
Talco	All Pump and Tank Products	4%-6%	1-6-2020
Gast	Compressors and Accessories	2%-5%	1-6-2020
Apollo	Valves	5%-6%	1-6-2020
STI	Fire Stop Products	5%-6%	1-6-2020

Because of this, Reliable will be adjusting these list prices for all customers on January 6, 2020. As always, we regret the fact that we must raise our prices, but we do so only as a result of the increases that we receive from our manufacturing partners.

Please take the time to review your requirements for the products listed above and place an order with us prior to December 30, 2019 for shipment no later than January 3, 2020. We will not be able to hold pricing or ship product at the old price after January 3, 2020.

Our amended pricing will be posted on the Reliable website at www.reliablesprinkler.com. Please download it from our site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Component product line.

Sincerely,

Rex Schwendiman
Vice President, System Components



Reliable Automatic Sprinkler Co., Inc.
Manufacturer and Global Distributor of Fire Protection Products